# SCRAP BASED STEELMAKING OPPORTUNITIES & CHALLENGES

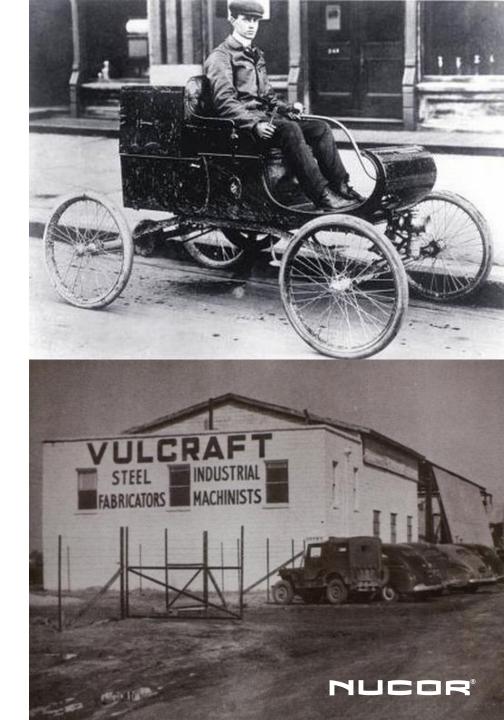
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### **NUCOR'S UNLIKELY ORIGINS**

- Nucor's origins began with Ransom Olds inventor of the Oldsmobile and founder of REO Motor Company
- In 1940s and '50s, Nuclear Corporation of America grew into a conglomerate
- In 1962, Ken Iverson, a young engineer was hired to run Nuclear's newly acquired Vulcraft division, a steel joist fabricator in Florence, South Carolina. Iverson quickly moved up the company to become President in 1965
- To supply his growing joist business with rebar and merchant bar, Iverson decided expand the steelmaking portion of the business and introduced the "mini-mill" to the American steel industry
- Iverson believed recycling scrap metal in electric arc furnaces would give Nucor a significant cost advantage over traditional steel mills. He was right.



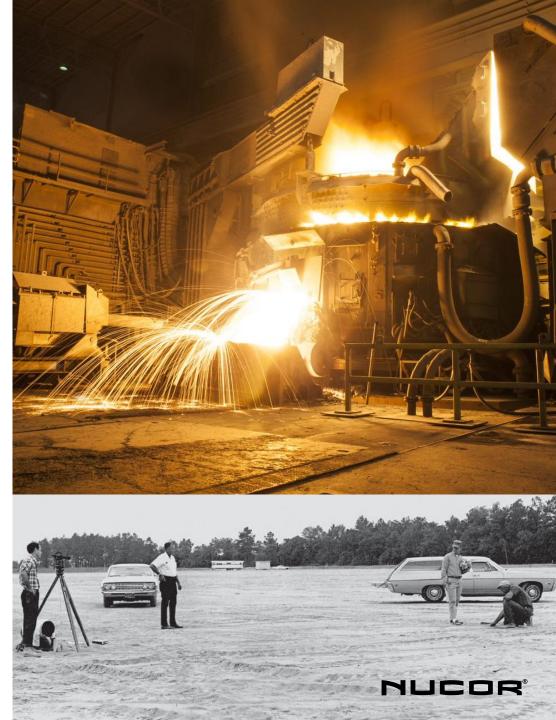
## **NUCOR'S UNLIKELY ORIGINS**



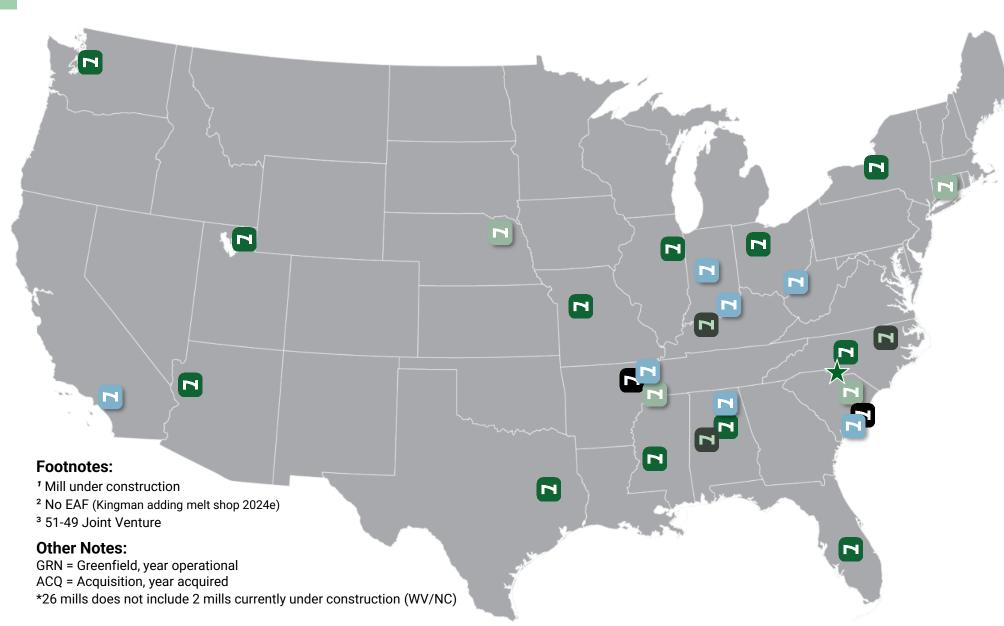
"The single most important event in shaping the future of the company has been the construction of a highly automated steel mill at Darlington, South Carolina. This is no ordinary mill. It has been described as a forerunner of a new generation of minimills."

- Ken Iverson in 1972

- Nucor Steel South Carolina was announced in July 1968; First steel was poured on June 26, 1969
- **Cost:** \$4.5M minimill built on a 111-acre site in Darlington, SC
- Capacity: 60,000 tons of steel rounds and angles annually
- Automation: Enabled 3 workers and a foreman to do what required 10-20 workers in a conventional rolling mill
- Iverson knew traditional steelmakers had top-heavy management structures and were reluctant to change
  - "The big steel companies tend to resist new technologies as long as they can. They only accept a new technology when they need it to survive." The same is true today!



#### SIX DECADES OF STEELMAKING GROWTH 26 MILLS\* AND ~27 MMT PRODUCTION CAPACITY

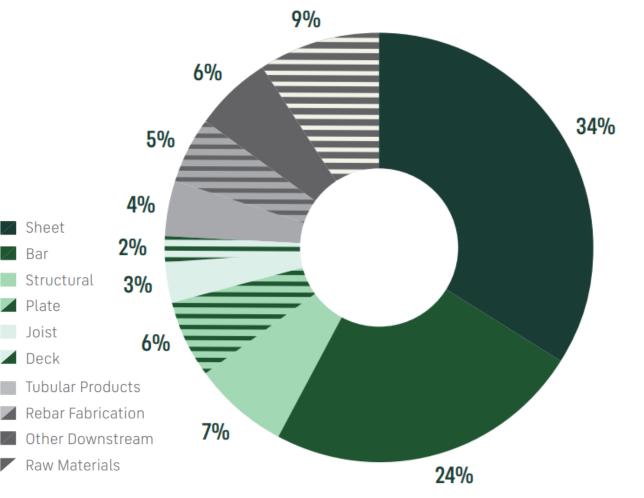


	Steel Mill	Туре	Year
BAR	Auburn, NY	ACQ	2001
	Birmingham, AL	ACQ	2002
	Frostproof, FL	GRN	2020
	Jackson, MS	ACQ	2002
	Jewett, TX	GRN	1975
	Kankakee, IL	GRN	2002
	Kingman, AZ <sup>2</sup>	ACQ	2003
	Lexington, NC <sup>1</sup>	GRN	2025
	Marion, OH	ACQ	2005
	Plymouth, UT	GRN	1981
	Seattle, WA	ACQ	2002
	Sedalia, MO	GRN	2020
	Darlington, SC	GRN	1969
SBQ	Memphis, TN	ACQ	2002
	Norfolk, NE	GRN	1973
	Wallingford, CT <sup>2</sup>	ACQ	2006
PLATE	Brandenburg, KY	GRN	2023
	Herford County, NC	GRN	2000
	Tuscaloosa, AL	ACQ	2004
	Crawfordsville, IN	GRN	1989
SHEET	Hickman, AR	GRN	1992
	Berkeley County, SC	GRN	1996
	Trinity, AL (Decatur)	ACQ	2002
	Ghent, KY (Gallatin)	ACQ	2014
	Fontana, CA <sup>2 3</sup>	ACQ	2022
	Mason County, WV¹	GRN	2025
BEA	Nucor-Yamato Steel, Blytheville, AR <sup>3</sup>	GRN	1988
Σ	Berkeley County SC	GRN	1996

#### NUCOR TODAY – NORTH AMERICA'S MOST DIVERSIFIED STEEL PRODUCER & INDUSTRIAL MANUFACTURER

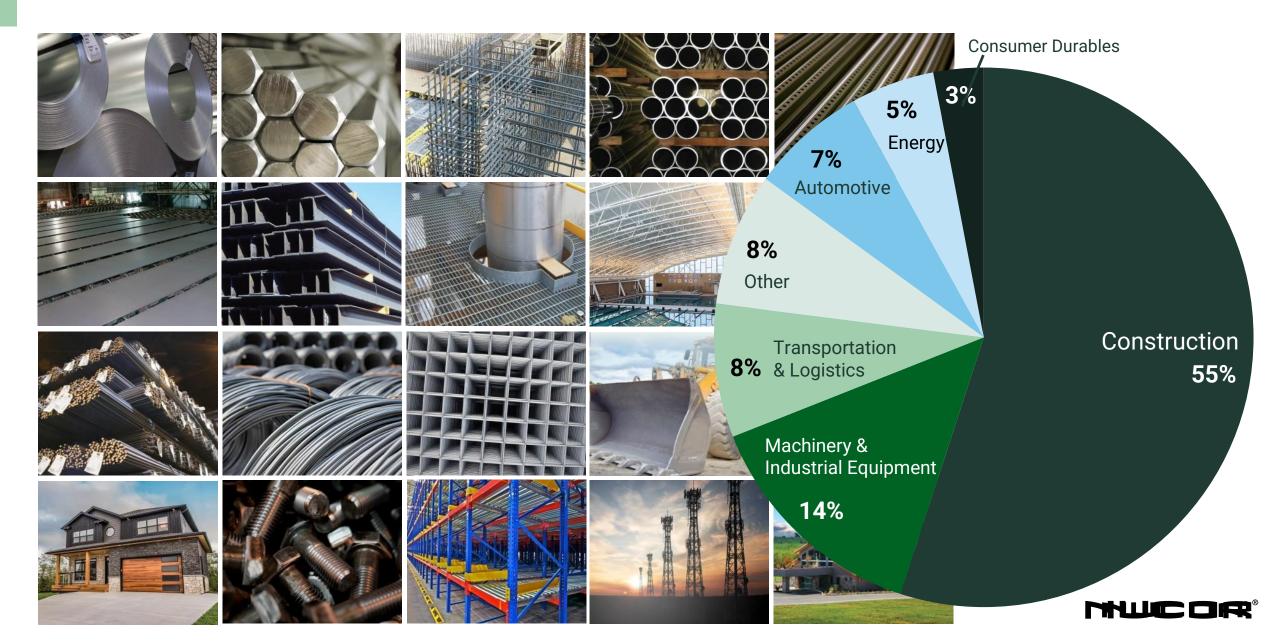
Product	Tons Sold to Outside Customers (2018-22)	
Sheet Steel	44,863,000	
Bar Steel	30,445,000	
Structural/Beam Steel	9,863,000	
Plate Steel	9,849,000	
TOTAL STEEL	95,020,000	
Joists	2,919,000	
Deck	2,521,000	
Cold Finished Steel	2,435,000	
Rebar Fabrication	6,194,000	
Piling	2,849,000	
Tubular Products	5,118,000	
Other Steel Products	2,412,000	
TOTAL STEEL PRODUCTS	24,448,000	
Raw Materials	14,253,000	
TOTAL TONS (Last 5 Years)	133,721,000	

DIVERSIFIED PRODUCT MIX TOTAL TONS SOLD TO OUTSIDE CUSTOMERS IN 2022





#### NUCOR'S UNPARALLELED PRODUCT MIX . . .



### ... IS BUILDING OUR 21<sup>ST</sup> CENTURY ECONOMY



#### Building our Modern 21<sup>st</sup> Century Economy

#### Examples-

- Advanced Mfg./Chip Facilities (Intel Expansion, Arizona)
- Onshore/Offshore Wind Towers
- Military (USS Gerald Ford, Humvee)
- Construction (1WTC)
- Hospitals (Mayo Clinic West, Arizona)
- Stadiums (SoFi Stadium, California)
- Electric Vehicles
- Heavy Equipment
- Bridges (Tillman Bridge, UT/AZ)
- Public Works: Smithsonian National African American History Museum (DC)
- Airports (JFK Airport, NYC)



### **OUR SUCCESS**



Nucor's success has been based on:

#### **LOW CAPITAL COST**

CULTURE

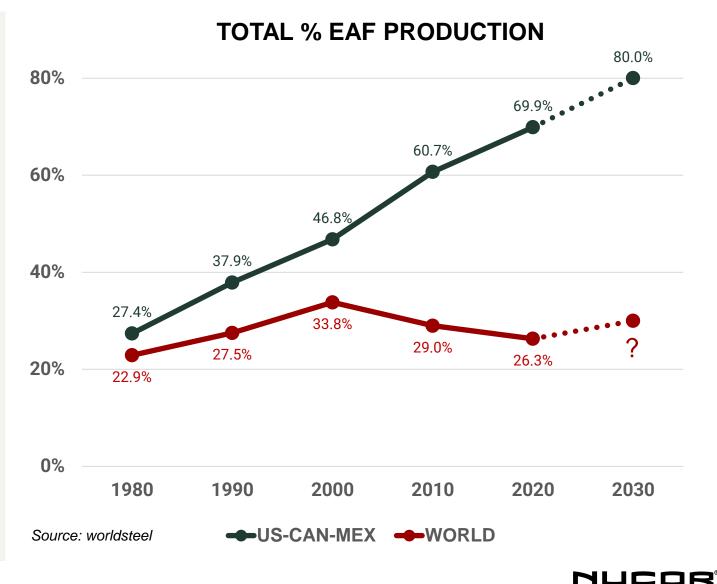
**FLEXIBILITY** 

HIGHLY VARIABLE COST STRUCTURE



### NORTH AMERICA WILL SOON REACH 80% EAF

- Nucor's success with EAF steelmaking resulted in competitors choosing to follow in our footsteps
- North American steel production is expected to reach 80% EAF by 2030
  - ➢ USMCA: 69.3% EAF in 2022
  - ➢ World: 28.2% EAF in 2022
- The transformation from blast furnaces to scrap-based EAF has resulted in both opportunities (efficiency, flexibility, sustainability, profitability) and challenges (scrap quality, need of pure iron source for higher grades)



## NUCOR RAW MATERIALS – ASSET OVERVIEW

- Nucor is the largest recycler of any material in North America
- Nucor steel produced from nearly 80% recycled content, with some products containing close to 100% recycled content



# SCRAP RECYCLING & FERROUS BROKERAGE

 70 full-service scrap recycling facilities strategically located to offer regional advantages in sourcing a wide range of ferrous and nonferrous metals

#### **DIRECT REDUCED IRON (DRI)**

• 2 facilities producing up to 4Mtpa of highquality DRI, a key raw material for Nucor's steelmaking operations

#### **UNIVERSAL INDUSTRIAL GASES (UIG)**

• 5 industrial gas plants currently in operation, with more in various stages of development

#### **LOGISTICS TEAM**

 30 teammates with expertise in barge, rail and truck – all geared to deliver raw materials to Nucor mills in most efficient manner



#### **TYPES OF RAW MATERIALS**



#### **OBSOLETE SCRAP**

- Sourced from post consumer durable goods, demolition scrap
- Vast domestic supply constantly being replenished
- Wide availability, high non-ferrous content
- Sourced from third party suppliers and Nucor's 70 scrap yards, 16 shredders

15-16 million



#### PRIME SCRAP

- High purity scrap steel sourced through Nucor Industrial Recycling, third party suppliers and owned scrap yards
- Residual material from metal stamping, cutting, trimming, and other manufacturing processes

5 million



#### DRI DIRECT-REDUCED IRON

- A high-quality scrap substitute
- Own and operate DRI processing facilities in Louisiana and Trinidad, with a combined annual capacity of ~4 million tons
- Carbon Capture & Sequestration



#### PIG IRON

- Highest quality iron unit available
- Nucor use largely opportunistic and dependent on price vs. value in use
- Evaluating new methods of Pig Iron production to yield significantly lower GHG intensity

2-2.5 million



### Similar to DRI, but

- relatively lower value in use for Nucor
- New HBI facilities both domestically and abroad may provide more HBI to the market in the future

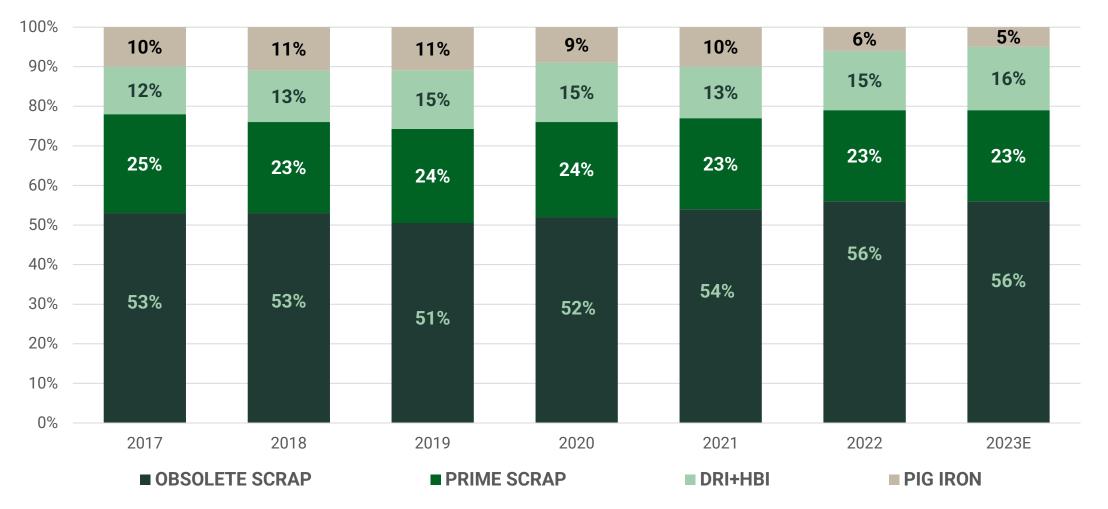
100-200k

NUCOR

Nucor Melt Shops 25-30 Mtpy consumed

3-4 million

#### FLEXIBLE RAW MATERIALS MIX



#### Nearly 80% of Nucor's Raw Material Mix Comprised of Recycled Content



### NUCOR'S RAW MATERIALS STRATEGY

# Nucor leverages its market intelligence and flexible supply chain to provide lower-cost, more sustainable inputs that create a competitive advantage

<b>† ‡ †</b> <b>• • •</b> Market Intelligence	<ul> <li>Largest scrap broker in the United States, with extensive international trade networks</li> <li>Advantaged access to market intelligence and high-quality metallics around the globe</li> <li>Nationwide network allows us to pivot sourcing strategies and quickly respond to competitive dynamics</li> <li>Logistics team expertise in barge, rail and truck: Efficiently delivers scrap to mills and outbound finished product to our customers</li> </ul>
Flexible EAF	<ul> <li>Flexible supply chain, and ownership of scrap processing &amp; DRI assets, allows Nucor to minimize cost of raw material inputs, while meeting customer requirements</li> <li>EAF flexibility in melt mix allows Raw Materials and Steelmaking groups to optimize costs</li> <li>DRI operations provide significant flexibility in supplying sheet mills</li> </ul>
Lower-Cost Inputs	<ul> <li>Advanced, web-based transportation network includes 80,000 + real-time freight rates for rail, trucks, barge</li> <li>One of the largest independent railcar fleets in North America and growing ownership of freight logical ferrous scrap assets</li> <li>Raw material market supply forecasting to optimize costs and availability</li> </ul>
Sustainable Inputs	<ul> <li>Cutting edge sustainability and technology from internal development and market intelligence</li> <li>Nucor steel products made from nearly 80% recycled content</li> <li>Carbon Capture &amp; Storage at Louisiana DRI facility will net DRI with 80% less GHG emissions than traditional blast furnace iron production</li> <li>Investigating emerging technologies to keep Nucor on the leading-edge of sustainable steelmaking</li> </ul>

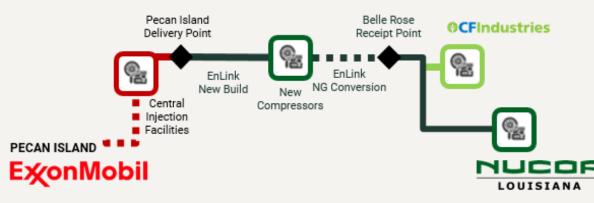
#### METAL MARGINS HAVE HISTORICALLY TRENDED HIGHER IN RISING SCRAP PRICE ENVIRONMENTS

#### Nucor metal margins are highly correlated (~80%) with scrap & substitute costs Avg. Metal Margin Avg. Scrap Cost<sup>(a)</sup> Period \$2,000 2018-2022 \$385 \$566 \$1,800 2013-2022 \$349 \$476 \$413 \$1,600 2003-2022 \$328 (a) Scrap and scrap substitute per ton gross ton used \$1,400 **Average Steel Mill Selling Price per Ton** \$1,200 \$1,000 METAL \$800 MARGIN \$600 \$400 **Average Scrap Cost** \$200 per Ton \$-2003 2006 2007 2016 2004 2005 2008 2009 2010 2011 2012 2013 2014 2015 2017 2018 2019 2020 202 2022

NUCOR

#### CARBON CAPTURE & STORAGE (CCS) PROJECT

- Nucor's Louisiana facility (NS-LA) currently produces DRI with only ~50% the carbon footprint compared to iron produced in blast furnaces at integrated steel mills (BF/BOF)
- CCS agreement with ExxonMobil announced in June 2023
- ExxonMobil to capture 600-800 kt/yr CO<sub>2</sub> from NS-LA for permanent storage
- Transformative project will result in Nucor DRI having ~80% lower carbon footprint compared to blast furnaces
- Capital-light project for Nucor with substantial impact on its steelmaking GHG footprint
- Expected start-up in 2026





## LOW COPPER SHRED

- Quickly advancing separation technologies that yield a higher grade of obsolete scrap
- Capable of significant reductions in copper content (~30%)
- Able to produce higher quality metallics for our EAF mills, especially sheet mills
- Reduces pig iron need, driving down Scope 3 GHG intensity



# NUCDR®